

# Request For Board Action

**REFERRED TO BOARD:** March 21, 2016

**AGENDA ITEM NO:** 7

**ORIGINATING DEPARTMENT:** Administration

**SUBJECT:** Consideration of a Resolution authorizing the Village Administrator to execute an agreement with Retail Strategies to provide consulting and related services.

**SUMMARY AND BACKGROUND OF SUBJECT MATTER:**

On March 16, 2016, The Village Board of Trustees Committee of the Whole heard a presentation by Retail Strategies to provide consulting and economic development services for the Village of Antioch. It was the consensus of those present to consider an agreement for such services. The services included in the three-year agreement include the identification of retail trade areas, market & retail GAP analysis, other related research and analysis and retail recruitment.

**FINANCIAL IMPACT:**

\$50,000 - year 1

\$30,000 - year 2

\$30,000 - year 3

**DOCUMENTS ATTACHED:**

1. Resolution
2. Contract

**RECOMMENDED MOTION:**

**Move** to approve a Resolution authorizing the Village Administrator to execute an agreement with Retail Strategies to provide consulting and related services.

**RESOLUTION NO. 16-xx**

**A RESOLUTION AUTHORIZING THE VILLAGE ADMINISTRATOR TO EXECUTE AN AGREEMENT WITH RETAIL STRATEGIES TO PROVIDE CONSULTING AND RELATED SERVICES**

WHEREAS, Retail Strategies is a national consultant provided economic development support to communities; and

WHEREAS, services provided by Retail Strategies include research, analysis and recruitment; and

WHEREAS, the proposed 3-year contract, attached hereto as exhibit "A" defines the terms of payment and services to be rendered;

NOW, THEREFORE, BE IT RESOLVED, by the Mayor and Board of Trustees of the Village to Approve a Resolution Authorizing the Village Administrator to execute an agreement with Retail Strategies to provide consulting and related services.

PASSED this 21<sup>st</sup> day of March, 2016

AYES:

NAYS:

ABSENT:

APPROVED this 21<sup>st</sup> day of March, 2016

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Lawrence M. Hanson  
Mayor

ATTEST:

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Lori K. Folbrick  
Village Clerk